

# South Africa Jobs Expertini®

## Finance & Investment Advisor (Representative)

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Company: Liberty Group Ltd

Location: South Africa

Category: other-general

These jobs were popular with other job seekers Express Employment Professionals Durban North Express Employment Professionals Durban North Opportunity to start your professional sales career in the Financial Services Sector. We are looking for a dynamic, driven candidate to join us in improving people's lives by making their financial freedom possible. With extensive training, support and development opportunities, this is an amazing opportunity with unlimited boundaries to your earning potential and career growth. We are looking for entrepreneurial individuals as well as experienced sales professionals to join our thriving team. Duties & Responsibilities Key Activities: In this role, new business development is key and you will need to be able to generate new business via various methods of prospecting and referrals. Networking/sourcing and prospecting to establish and maintain long-term client relationships Meet with clients in person Conduct detailed financial needs analysis and provide professional advice Create, grow and protect the financial security and wealth of others Assist clients in achieving their financial goals and maintain and expand client portfolios Create and cultivate long-term client relationships and manage your professional practice Remain accredited and up to date with relevant market and industry related subjects Desired Experience & Qualification We're looking for a sales professional with experience bringing in new leads and closing deals. You'll be an expert relationship-builder and great at listening to clients. Tertiary qualification is highly preferential (Matric is essential) A minimum of three years full-time working experience in a client facing environment. Previous experience in a target driven sales environment is a very strong advantage. Own vehicle and valid driver's license is a non-negotiable requirement. Ability to

network, prospect, negotiate and build relationshipsAbility to work independentlyClear credit and criminal recordProactive career driven person with strong commercial acumen.These jobs were popular with other job seekers Express Employment Professionals Durban North

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