

South Africa Jobs Expertini®

Sales Consultant - Construction [Durban] ±R 16 000

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Company: Gloei Technolgies (Pty) Ltd

Location: South Africa

Category: other-general

These jobs were popular with other job seekers Express Employment Professionals Durban North
Express Employment Professionals Durban North Our client is a technical company within the construction and mechanical and allied arena; manufactures of custom made garage doors, commercial sectional doors and roller shutter doors, is looking for an energy dynamic Sales Consultant.
Duties & Responsibilities
Primary Responsibilities
Constantly maintain knowledge of products
Consult with Professionals within the building industry; Architects, Developers, Quantity surveyors etc
Attend Site Meetings (Own transport is a prerequisite)
Specify the correct product for the correct application
Understand architectural drawings
Build and maintain relationships with clients
Generating of new leads – by means of Cold calling
Pipeline reporting and Sales Forecast
Achieve set thresholds
Measuring of apertures
Processing of paperwork for manufacture
Provide advice/solutions for difficult installations
Desired Experience & Qualification
Experience
Sales experience in the construction and mechanical industry
Computer literate in software such as Microsoft Outlook, Word, Power point and Excel
Able to handle pressure
Qualification
Matric
Own vehicle
Package & Remuneration
±R 16 000 Basic plus commission after threshold bee reached
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