

South Africa Jobs Expertini®

Sales Representative - Power Products

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Company: Fusion Recruitment

Location: South Africa

Category: other-general

These jobs were popular with other job seekers Express Employment Professionals Durban North Express Employment Professionals Durban North Reference: JHB004745-Cindy-1 Well established company in Durban North seeks a Sales Representative from Power industry Duties & Responsibilities Matric At least four years experience in sales environment in Power products - invertors, generators, solar, batteries etc Valid drivers license and own vehicle Minimum Requirements Matric At least four years experience in sales environment in Power products - invertors, generators, solar, batteries etc Computer literate Valid drivers license and own vehicle Role Overview Develop Power Product Dealer Network for the KZN Region. Appoint and develop network of Dealers in identified areas in the Region. Build Strong Relationships with Dealers. Ensure that Dealers meet criteria for stock holding and sales target achievement. Ensure that Dealers cover the full spectrum of the market for the area that the Dealer is appointed. Monitor competitor activities in the region. Compile monthly reports per Dealer on sales target and unit achievement. Achieve monthly sales and gross profit targets Regularly visit Dealer Customers with dealer Introduce a forward ordering system with Dealers Product Training to Dealers and Dealer sales staff Introduce new CRM Programme with Dealers. Monitor the ranking of Dealers according to sales achievement. Expanding business into the Hire companies Package & Remuneration R 30000 - R 35000 - Monthly plus Provident and Medical Aid These jobs were popular with other job seekers Express Employment Professionals Durban North #J-18808-Ljbffr

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